Searching for a Balanced System of Innovation Incentives

An International Perspective

A presentation to:

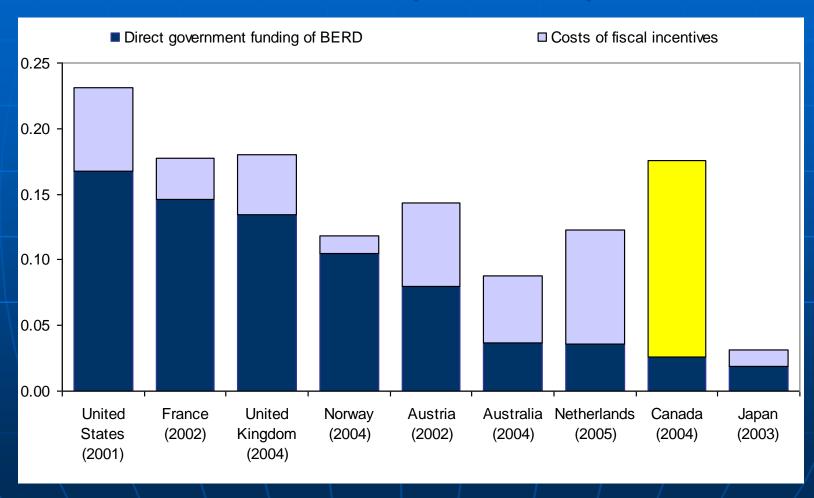
The Sixth Annual Research Money Conference "Are Canada's Business R&D Incentives Working?"

Ottawa, March 8, 2007

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Canada relies heavily on fiscal support of R&D (% of GDP)



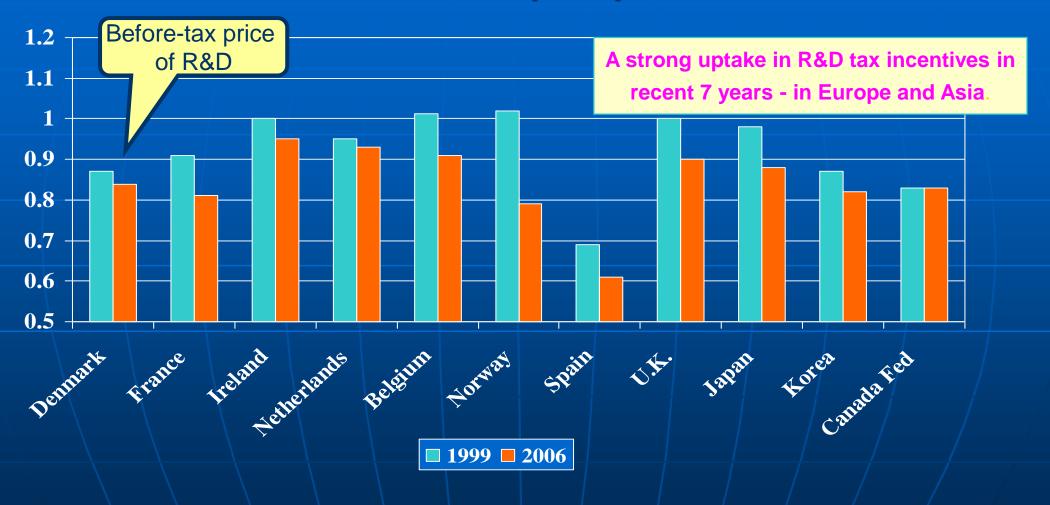
... but it does not translate into high business R&D intensity

| | Country | R&D/GDP | | BERD/GDP | | Availability of R&D Tax |
|-----|---|--|--------------------------------|--|--------------------------------|--|
| | | Per Cent | OECD Rank* | Per Cent | OECD Rank* | Incentives/Trend |
| | Canada Australia France Japan U.K. USA | 1.96 1.64 2.16 3.13 1.88 2.68 | 11 16 10 3 13 6 | 1.03 0.86 1.36 2.35 1.16 1.88 | 16 18 13 3 14 6 | Volume tax credit Hybrid tax allowance Hybrid tax credit Volume tax credit Volume tax allowance Incremental tax credit |
| Mos | Austria st improved | 2.35 | 9 | 1.42 | 11 | Hybrid tax allowance or refundable to all tax credit |
| | Sweden Finland | 3.95 3.51 2.26 | 1 2 | 2.93 2.41 1.53 | 1 2 | Not available Not available |

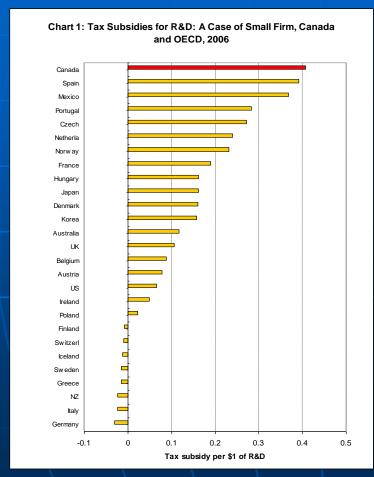
^{*} Of all 30 member countries, 2005 or most recent available year

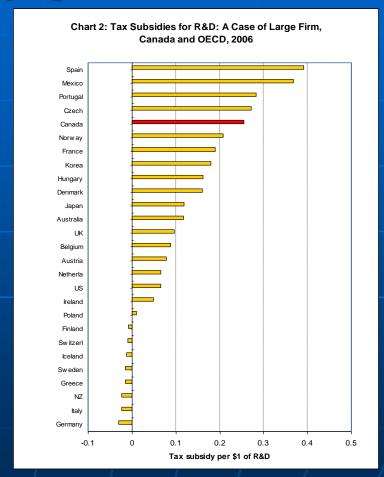
Source: OECD, Main Science and Technology Indicators, 2006 -1, Paris, Tables 2and 24.

More countries employ tax incentives

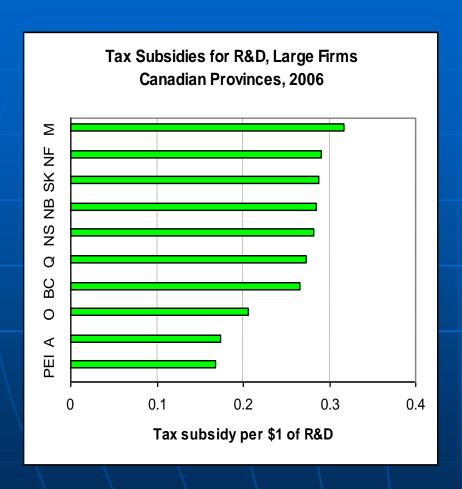


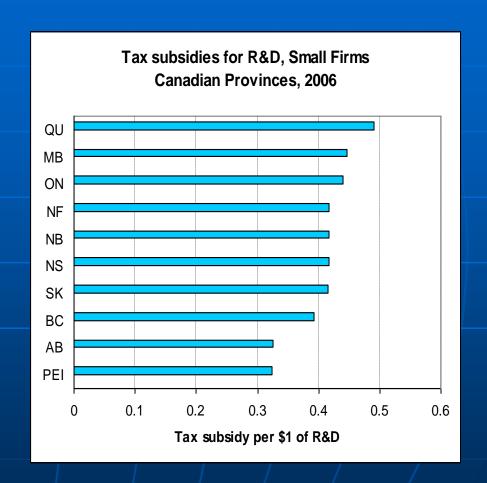
Canada's R&D tax subsidies are internationally generous





Provinces top up Canada's generosity

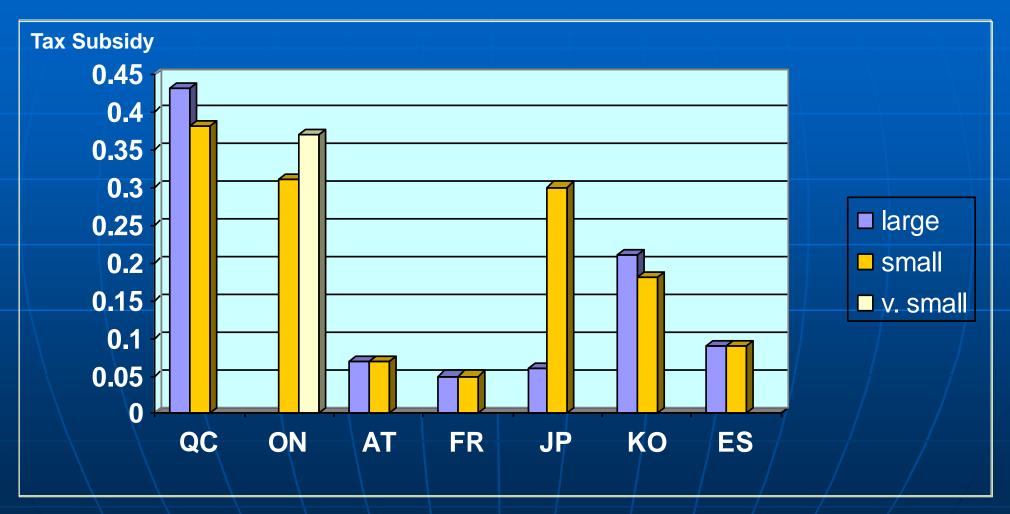




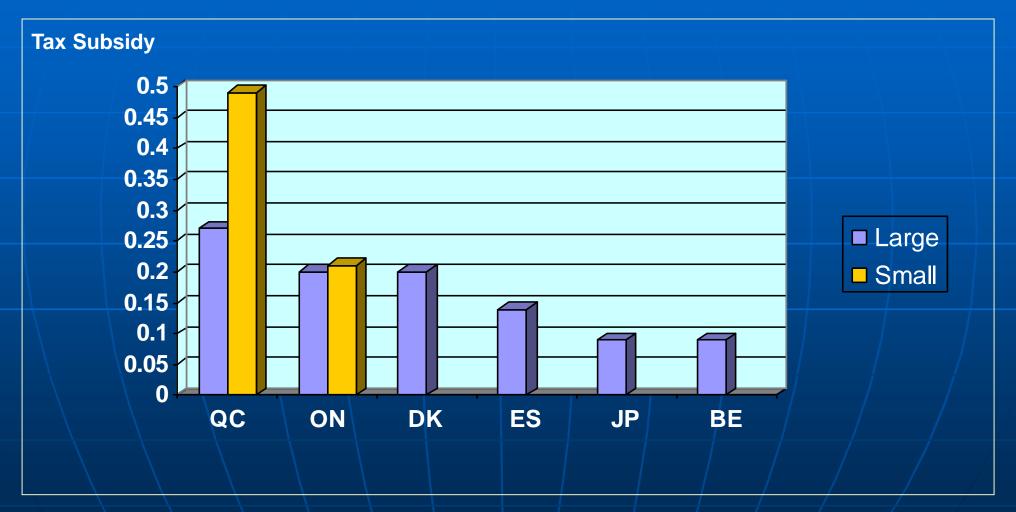
Tax incentives are going beyond R&D

- Incentives for enterprise formation
 - Young innovative companies: FR, BE
 - Venture capital incentives: UK, IE, BC
- Technological Development Incentives: ES, PEI
- Technology Transfer (Patents): ON
- Training Incentives: JP, KO, AT, FR, QUE, ON
- Collaboration incentives: JP,DK, BE, HU, ES, QUE, ON

Training incentives become significant



Collaboration incentives are gaining



Trends in business support

- Two thirds of OECD countries have R&D tax incentives in place
 - Canada has a prominent place
- Holistic innovation support emerging
 - Canada's place not so prominent
- Where federal Canada is missing the boat
 - provinces are picking the slack, e.g. in incentives for training and collaboration

Where is the direct public support?

Logic of state intervention

Rationale

High social return

•••

Firms underinvest in R&D

Choice of tools

Direct measures or fiscal incentives 1st order effects

Increased R&D at firm level

2nd order effects

Increased profits at firm level

3rd order effects

Benefits at macro level: TFP, growth, quality of life

Source: EU/CREST Working Group

Basic forms of support

More targeted

Pre-set budget

More costly to administer?

Long term?

Short term?

More neutral

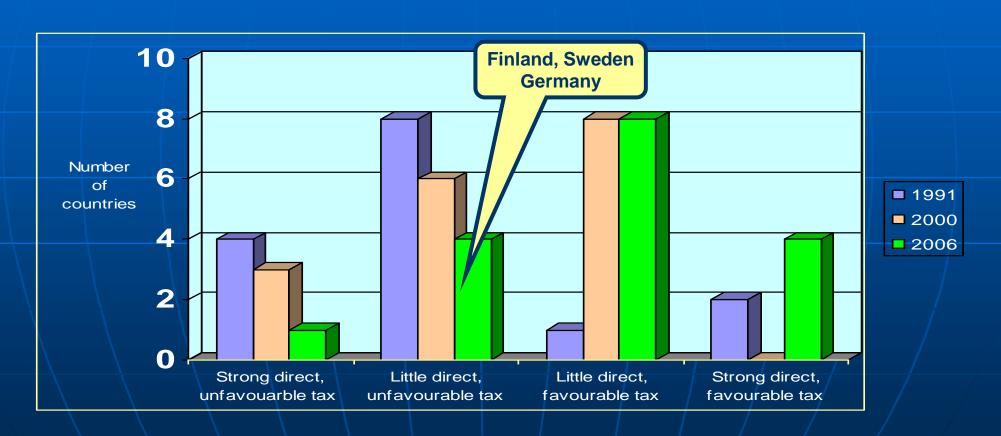
More accessible

Less costly to administer?

Source: EU/CREST

Direct vs. tax support in EU-17

A Significant Shift to Fiscal Incentives



Policy design depends on national goals

Goal: Increase risky research/inventions

- Narrower R&D definition
- Narrower expenditure base (less D)
- De-linking from current profits (refund, wages)
- Collaborative R&D

Policy Tools: Grants and subsidies; incremental tax credits

- Goal: Increase general uptake of new knowledge and innovation
- Broader R&D definition (e.g. new to the firm) may include innovation
- Broader expenditure base

Policy Tools: Tax credits
based on volume of R&D,
incentives for innovation,
networks, regulations,
new facilitating
institutions

Policy objective and incentive design

- Explore novel and generic research directions (limited appropriation of returns)
 - Grants and subsidies, refundable incremental tax credit, research wages tax credit
- Promote linkages between elements of the science and innovation system
 - Non-incremental tax schemes, collaboration incentives, grants and subsidies
- Encourage uptake of new knowledge by business
 - Broadest inclusion of R&D costs, a volume-based R&D tax credit, possibly including some innovation costs

What the future holds

- Pressures to address business innovation will continue to influence policy mix
 - "Direct support to business innovation ... remains important" (OECD)
 - Focus on innovation linkages (networks, partnerships)
- Tax credits will survive ... but may not be as generous as they are now
 - Countries streamlining: ES, JP, AU
 - Countries evaluating: UK, NO, NL, AT

Do R&D tax incentives work in Canada?

- Evidence supportive but dated
- New evaluation required
 - Include direct support context
- Look at overall business tax regime
 - How do tax incentives interplay with business taxation?
 - How generous should R&D tax incentives be?

What's next for Canada?

- A quick fix solution?
- Adapt to current business needs:
 - Expand SR&ED thresholds
 - Make SR&ED refundable to non-CCPCs, etc.
- Rethink the balance: fiscal direct
 - Design new mix of incentives

A better solution?

- Reward merit and competitiveness of projects
- Work with provinces
- New facilitating institutions required?

"The art of explaining tax expenditures lies in knowing where to stop."

Roger Heath

Thank you

I welcome your questions